

2020-123 RFP

Salish Behavioral Health Administrative Services Organization

Substance Abuse Block Grant

Bidders Conference Q & A

July 8, 2020 10:00AM to 11:30AM

1. Can you clarify the difference in contracting for SABG and Non-Medicaid as in the past?

Answer: There are not currently separate contracts for SABG and Non-Medicaid under the SBH-ASO structure. Most SUD services are fully funded with SABG at this time.

2. In the past funds were separated by region. Is that no longer the case?

Answer: Funds have not been separated by county for this RFP. County needs will be considered in the review process. This structure is in place to make sure all funds can be expended and are not held back due to county allocation. In the past, funds not requested were unable to be allocated due to county restrictions.

3. Can you explain how transportation work in the RFP? Confusion due to email sent last week.

Answer: The email sent last week is for funding July 1-December 31, 2020. Transportation costs for this RFP start January 1, 2021. The two processes are separate.

4. The RFP states "Funding will be provided on a cost reimbursement basis." Does that mean the contract will only pay for direct services on a fee-for-services basis, or will a case rate approach to outpatient services be acceptable?

Answer: Proposals may be fee for service or case rate.

5. Regarding outpatient services, the target population priority list (page 4) focuses on PPW, individuals injecting drugs, youth, legal offenders, and patients transitioning from residential care to outpatient care. Are these the only individuals covered for outpatient services under the RFP?

Answer: These are the priority populations; funds are not restricted to this population as resources allow.

6. The priority section on page 5 describes how outpatient services funded by the RFP must support those individuals in need of the services listed under the page 5 “Priority” section. Are these the only individuals covered for outpatient services under the RFP?

Answer: More weight is given to the priorities on page 5. This does not exclude other options, however with limited funding, decisions will focus on priorities first.

7. In the required “Fiscal Proposal” section, will proposed rates for outpatient services be enough documentation? What other information is required?

Answer: An allocation plan supporting the costs related to service provision is requested to justify any rates.

8. In order to determine whether our organization should apply for this RFP, the following information would be helpful:
 - a. On a monthly or annual basis, how many non-Medicaid clients in Kitsap County were funded by the BHO/BH-ASO previously.

Answer: Number of available slots for past period for Kitsap Outpatient 24, 15 slots available for the July-Dec 2020. 52 slots region wide were available in the previous period (Janu-Jun 2020) for SUD outpatient services. The available slots for SUD outpatient July-Dec 2020 is 34 per month for the region.

- b. Will there be only one award allowed for non-Medicaid outpatient services in Kitsap County, or could there be multiple providers awarded a contract?

Answer: Multiple awards are expected, decisions are made the by SBH-ASO Advisory Board

9. Will CJTA funds continue to be provided outside of and separate from this RFP process?

Answer: Yes, CJTA funding is separate from the RFP. CJTA funds are allocated by the CJTA committee.